

DATE: September 22, 2004
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313
THRU: Aurora Wells
Interim Bid Clerk ext. 4038

Pease place the following item on the **CONSENT** agenda for the Council Meeting of **SEPTEMBER 28, 2004**.

Item should read as follows:

<u>Solicitation No.:</u>	<u>2004-241 Bomb Response Vehicle</u>
<u>Award to:</u>	<u>Philpott Motors, Ltd.</u>
	<u>Nederland, Texas</u>
<u>Item (s):</u>	<u>1- One (1) Each with Optional Items O1 and O2</u>
<u>Amount:</u>	<u>\$97,618.00</u>
<u>Department:</u>	<u>El Paso Police Department</u>
<u>Funds available:</u>	<u>22150024-508007-07164-G220405</u>
<u>Funding source:</u>	<u>Homeland Security Grant</u>
<u>Total award:</u>	<u>\$97,618.00</u>
<u>District (s):</u>	<u>All</u>

The Fleet Services, Police, Purchasing Departments and the Fire Department Office of Emergency Management recommend award as indicated as this vendor has provided the low, responsive, responsible bid meeting specifications. A lower bid was received but is deemed non-responsive as detailed in the backup.

This is a fixed-price, single (one-time) purchase, to purchase one (1) Bomb Response Vehicle. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount is offered.

Contact person: Monica Vera, Administrative Analyst at 541-4234.

AGENDA FOR: **SEPTEMBER 28, 2004**

Agenda Item Form

28, 2004

Agenda Date: September

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson/Monica Vera

Type of Agenda Item:

- | | | |
|--|---|--|
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Staffing Table Changes | <input type="checkbox"/> Board Appointments |
| <input type="checkbox"/> Tax Installment Agreements | <input type="checkbox"/> Tax Refunds | <input type="checkbox"/> Donations |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer | <input type="checkbox"/> Item Placed by Citizen |
| <input type="checkbox"/> Application for Facility Use | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application |
| <input type="checkbox"/> Other _____ | | |

Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: _____ Months)
- ☒ Other Source: Homeland Security Grant

Legal:

- ☐ Legal Review Required Attorney Assigned (please scroll down): None ☐ Approved ☐ Denied

Timeline Priority: ☒ High ☐ Medium ☐ Low # of days: _____

Why is this item necessary:

To award contract to purchase one (1) Bomb Response Vehicle for the El Paso Police Department.
This vehicle will be used by the El Paso Police Department to enhance their ability to respond to a
potential incident involving explosives, including acts of terrorism.

Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Purchase Price is \$97,618.00.00, funded by Homeland Security Grant. Ongoing maintenance and operating expenditures
will be funded by the Police Department vehicle maintenance operating fund.

Statutory or Citizen Concerns:

None

Departmental Concerns:

None

PROJECT FORM

DATE: September 21, 2004

PROJECT: Bomb Response Vehicle
SOLICITATION NO: 2004-241
BUDGET NO: 22150024-508007-07164-G220405
FUNDING SOURCE: Homeland Security Grant
REPRESENTATIVE DISTRICT(S): All

DEPARTMENT: El Paso Police Department

RECOMMENDATION: Vendor : Philpott Motors, Ltd.
Nederland, Texas
Item: 1 – One (1) Each with
Optional Items O1 and O2
Amount: \$97,618.00

The Fleet Services, Police, Purchasing Departments and the Fire Department Office of Emergency Management recommend award as indicated as this vendor has provided the low, responsive, responsible bid meeting specifications. A lower bid was received but is deemed non-responsive as detailed in the backup.

This is a fixed-price, single (one-time) purchase, to purchase one (1) Bomb Response Vehicle. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within ninety (90) days from the date of award of the contract. No prompt payment discount is offered.

BIDS SOLICITED- 31 (16 local)
BIDS RECEIVED- 3
"NO BID" RECEIVED 5

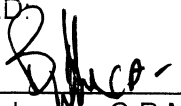
CURRENT TAXES PAID- _____
OUT-OF-TOWN- XX

TOTAL RECOMMENDED AWARD: \$97,618.00

COUNCIL APPROVED _____ REJECTED _____ CITY CLERK _____

COUNCIL MEETING DATE: September 28, 2004

APPROVED:


Byron E. Johnson, C.P.M.
Director of Purchasing



El Paso

FIRE DEPARTMENT

8600 Montana Avenue El Paso, Texas 79925 Telephone (915) 771-1000 Fax (915) 771-1023

Roberto Rivera
Fire Chief

Steven R. Surface
Assistant Fire Chief

Michael Widtfeldt
Assistant Fire Chief

Donald Marron
Assistant Fire Chief

Edward Lowe
Deputy Chief

Robert E. Vance
Deputy Chief

Manuel Chavira
Deputy Chief

Ray Apodaca
Deputy Chief

Janet F. Walker
Medical Deputy Chief

Victor Acosta
Fire Marshal

Raul Tarango
Administrative Chief

To: Monica Vera, Purchasing
From: Ray Apodaca, Fire Department
Date: September 17, 2004
Subject: Solicitation 2004-24-Bomb Response Vehicle
Requisition No. #2004007624

After reviewing the bids for the Bomb Response Vehicle, the Office of Emergency Management and the Police Department recommend the following:

1. Accept the low bid from Philpott Motors, LTD., Nederland, Texas, for \$95,349.00. The bid meets the requirements of the specifications requested for the City of El Paso Bomb Response Vehicle. The bid is also consistent with the vehicle that was authorized for purchase by the State of Texas grant administrator for this homeland security program.
2. Include the following options with the Bomb Response Vehicle for this award:
 - a. Vehicle awning, 12 foot, curb side, priced at \$1,300.00
 - b. Battery conditioner/charger, priced at \$969.00
3. Total award with options is \$97,618.00

Thank you for your assistance with this matter.

If you have any questions, please contact Ray Apodaca, 771-1010 or ApodacaRX@elpasotexas.gov.

We need the identification of the funding source [General, Revenue Account, Grant, etc.]. Additionally, please identify the benefiting Districts or indicate "ALL".

Reason for award, e.g., low offeror meeting specifications, best value, etc. Justification is required if recommending other than low bid, such as best value. Use other side if necessary.

Please provide the following information with your recommendation:

Requisition Number:	<u>2004007624</u>
Recommended bidder(s):	<u>PHILPOTT MOTORS</u>
Recommended Item(s):	<u>ARMED RESPONSE VEHICLE</u>
Recommended Option(s):	<u>OPTIONS #1 & 2</u>
Dept. ID/Account:	<u>22150024/ACCT 509001</u>
If applicable, Project Code:	<u></u>
Funding Source:	<u>HOMELAND SECURITY GRANT</u>
If applicable, Fiscal Year:	<u></u>
Expenditure:	<u>\$97,618.00</u>
District(s):	<u>ALL</u>

Concur: Rory O'Connell
Date: 7/20/04

If you have any questions in this matter please contact me at 541-4234.

Thank you.

MEMORANDUM

DATE: September 21, 2004
TO: Contract File
FROM: Monica Vera
SUBJECT: Bid 2004-241 – Bomb Response Vehicle

The bid received from MBF Industries, Inc. of Fruitland Park, Florida is deemed non responsive since they do not hold a Franchised Dealer's License as required by the Texas Department of Transportation Motor Vehicle Division.

Chapter 2301 of the Texas Occupations Code (formerly known as the Texas Motor Vehicle Commission Code, Tex. Rev. Civ. Stat. Ann. Art 4413(36), Section 1.01, et seq.) requires all new motor vehicles to be sold by franchised and licensed motor vehicle dealers with physical locations in Texas. The licenses required to correctly sell new vehicles in Texas are Manufacturer's/Distributor's license, Representative's license, Converter's license, and Franchised dealer's license.

CITY OF EL PASO BID TABULATION

BID ITEM: BOMB RESPONSE VEHICLE

BID DATE: SEPTEMBER 8, 2004

BID # 2004-241

DEPARTMENT: POLICE

			AK SPECIALTY VEHICLES SANFORD, FL	MBF INDUSTRIES, INC. FRUITLAND PARK, FL	PHILPOTT MOTORS, LTD. NEDERLAND, TX	
ITEM	QTY.	ITEM DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	1 EACH	BOMB RESPONSE VEHICLE (14,050 GVWR)	\$137,184.00	\$96,272.00	\$95,349.00	
MANUFACTURER			FORD/AKSV	MBF INDUSTRIES, INC.	FORD/SIRCHIE	
MODEL NUMBER			EOD 23	"PER SPECIFICATIONS"	E-450/BRV9000-14	
ALTERNATE BID: See Section B, Page 13, Paragraph titled "Alternate Bid"						
1-A.	1 EACH	BOMB RESPONSE VEHICLE (11,500 GVWR)	NO BID	\$94,772.00	NO BID	
MANUFACTURER				MBF INDUSTRIES, INC.		
MODEL NUMBER				"PER SPEC"		
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDING)						
O1. VEHICLE AWNING 12' CURB SIDE			INCLUDED IN PRICE ABOVE	\$950.00	\$1,300.00	
O2. BATTERY CONDITIONER/CHARGER			INCLUDED IN PRICE ABOVE	\$550.00	\$969.00	

APPROVED BY: _____

DATE: 9/9/04

CITY OF EL PASO BID TABULATION

BID ITEM: BOMB RESPONSE VEHICLE

BID # 2004-241

BID DATE: SEPTEMBER 8, 2004

DEPARTMENT: POLICE

	AK SPECIALTY VEHICLES SANFORD, FL	MBF INDUSTRIES, INC. FRUITLAND PARK, FL	PHILPOTT MOTORS, LTD. NEDERLAND, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE-HUNDRED AND EIGHTY [180] DAY FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	2% - 10 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY:	140 CONSECUTIVE DAYS	120 CONSECUTIVE DAYS	120-180 DAYS	
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.</p>				
BIDS SOLICITED: 31	BIDS RECEIVED: 3	BIDS LOCAL: 16	NO BID: 5	

APPROVED BY: _____

DATE: 9/9/04

FABCO INDUSTRIES INC
BOX 1551
ODESSA TX 79760 *No Bid*

ASMAR TRUCK EQUIPMENT
7713 ALAMEDA AVE
EL PASO TX 79915

TRUCK ENTERPRISES
13675 GATEWAY WEST
EL PASO TX 79926

CRAWFORD AUTO PLAZA
P.O. BOX 972710
EL PASO TX 79997

SUNLAND PARK GMC
955 CROCKETT ST
EL PASO TX 79922

BORDER INTERNATIONAL
TRUCKS
12283 ROJAS DR
EL PASO TX 79936 *No Bid*

BIG WEST TRUCK
ATTN: JEFF SMITH
505 MANUAL BLVD
ALBUQUERQUE NM 87107

ATTN: ALAN J. ROSNER
SAM PACK'S FIVE STAR FORD OF
CARROLLTON
1635 IH 35E
CARROLLTON TX 75006

ATTN: AUBREY L. HALL
SIRCHIE VEHICLE DIVISION
612 GRAVELLY HOLLOW ROAD
MEDFORD, NJ 08055

TAYLOR MADE AMBULANCES
ATTN: LAURA COE
3704 MEDALLION PL.
NEWPORT, AR 72112

FREIGHTLINER OF SAN ANTONIO
ATTN: ARTHUR BLISS
8700 IH - 10E
CONVERSE, TX 78109

CASA FORD
5815 MONTANA AVENUE
EL PASO TX 79925 *No Bid*

MIDWAY CHEVROLET
5915 MONTANA
EL PASO TX 79915

RUSH TRUCK CENTERS
12253 GATEWAY WEST BLVD
EL PASO TX 79935 *No Bid*

SOUTHWEST TRUCK SALES
10901 GATEWAY WEST BLVD.
EL PASO TX 79935

EL PASO FRIGHTLINER *RTS*
1367 HORIZON BLVD
EL PASO TX 79926-4835

G.O.T. SUPPLIES
4210 DURAZANO AVENUE
EL PASO TX 79905

ATTN: JEFF CHAMBERLIN
GUNN AUTO GROUP
12540 IH 35 NORTH
SAN ANTONIO TX 78233

EL PASO MITSUBISHI FUSO
11650 GATEWAY EAST
EL PASO TX 79927

ATTN: TOM VANDER
AK SPECIALTY VEHICLES
300 NORTHSTAR COURT
SANFORD, FL 32771

AMERICAN LAFRANCE OF NEW MEXICO
ATTN: TED PARSONS
12901 US HWY 66 W FRONTAGE RD
ALBUQUERQUE, NM 87121

RUDOLPH AUTOMOTIVE CORP.
5625 S. DESERT BLVD.
EL PASO TX 79932-1158

SHAMALEY FORD
11310 GATEWAY WEST
EL PASO TX 79936

MISSION CHEVROLET
8434 GATEWAY EAST
EL PASO TX 79907

EXPRESSWAY FORD
5550 DESERT BLVD.
EL PASO TX 79932

WESTSIDE TRUCKS *No Bid*
520 VINTON ROAD
VINTON TX 79821

ATTN: ELMER F. WILLIAMS II
SMEAL FIRE APPARATUS
3318 BUTTERLEIGH
SNA ANTONIO TX 78247

ATTN: CHRIS SCHNEIDER
CINCINNATI TRUCK SALES
10000 COMMERCE PARK DRIVE
CINCINNATI OH 45246

ATTN: JOHN BAKER
MBF INDUSTRIES, INC.
200 ROSE AVENUE
FRUITLAND PARK, FL 34731

ATTN: PETE MARQUEZ, JR.
PETE'S EQUIPMENT REPAIR, INC.
1400 BROADWAY NE
ALBUQUERQUE, NM 87102

ATTN: TAMARA BRONSON
SENIOR BUYER
CITY OF EUGENE
100 W. 10TH AVENUE SUITE 400
EUGENE, OR 97401

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5500
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3512
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901